

2010 BNZ Partners Dairy Business of the Year

DAIRY BUSINESS OF THE YEAR



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Keeping you ahead of the game

Every entrant receives a comprehensive farm business analysis report (including written, graphical & numerical reports) that examines all areas of their farming operation

In addition there will be:

- ☑ Six regional winners (Northland, Waikato/Bay of Plenty, Taranaki, Manawatu/Wairarapa, Canterbury, Otago/Southland) who will each receive a \$1000 cash prize
- ☑ Three farm system winners (>85% pasture in diet, 65%-85% pasture in diet, <65% pasture in diet) who will each receive a \$1,000 cash prize
- ☑ One most improved winner for second-year entrants who will receive a \$1000 cash prize
- ☑ One supreme winner will win a travel package valued at \$6000, including entry into the Australian Dairy Business of the Year seminar, awards dinner, and will participate in the Finalists 2-day retreat
- ☑ The supreme winner will compete in the trans-Tasman challenge against the Australian supreme winner

All finalists will win free entry to the top level, Dairy Business of the Year seminar and Awards dinner that will look at ways to profitably develop your farm business (other delegates will be paying approx. \$150 per head). This will be held on 5 May 2010 in Hamilton with the supreme winner announced at the dinner.

Finalists will also be invited to a 2-day retreat on the following days (6 & 7 May), rubbing shoulders with their peers and business mentors. This will be held at Hillside Hotel & Nature Resort, an exclusive resort near Huntly.

**Complete the form overleaf by 21 February 2010, and return it to:
NZ Dairy Business of the Year
P.O.Box 370, Te Awamutu**

You'll be sent a data collection form for completion, to which you'll be asked to attach your farm accounts and/or your accountant's details together with a modest sliding scale entry fee.

For further details, visit www.redskyagri.com/dboy-nz
OR phone Leanne Gifford 0508 RED SKY (733 759)



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better off
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YES...I'd like to enter!

I want to be benchmarked against my peers **AND** receive a comprehensive farm business analysis report on my farm's profitability for the cost of my entry fee

Complete this form by 21 February 2010, and return it to:
NZ Dairy Business of the Year
P.O.Box 370, Te Awamutu
Or Fax to: (07) 871 6063

You'll be sent a data entry form for completion, to which you'll be asked to attach your farm accounts together with an entry fee of between \$185 and \$285 plus GST.

NAME:

ADDRESS:

PHONE: (.....) FAX: (.....)

EMAIL:

For further details, visit www.redskyagri.com/dboy-nz
OR phone Leanne Gifford 0508 733 759

Terms and Conditions of Entry: 1. Entries close on 21 February 2010. 2. All entrants must be New Zealand dairy farm owners. 3. The judges' decision is final and no correspondence will be entered into. 4. No responsibility is accepted for late, lost or misplaced entry forms. 5. All entrants must provide a copy of their 2008/09 Annual Accounts plus complete the Competition supplementary data collection form with information on their land, herd and feed. 6. Competition organisers reserve the right to contact the entrant for the purposes of gathering more information or for promotional purposes. 7. Information collected from the competition will be published only as general data for the benefit of the New Zealand dairy industry, and will not be identifiable as being from individual farms. 8. Entrant details will be held by the competition organisers. 9. Competition winners agree that they will not enter into any form of promotional or advertising activity in relation to the competition without first obtaining the permission of competition organisers. Such permission shall not be unreasonably withheld. 10. Competition winners will be profiled in an upcoming issue of the *Dairyman* and the *Straight Furrow*. 11. The sliding scale of entry fee is: \$185 + GST if Red Sky financial and physical data is enclosed for the 2008/09 year, \$235 + GST if Red Sky financial data for the 2008/09 year is enclosed, \$250 + GST if a 2009 BNZ Dairy Business of the Year entrant, or \$285 + GST where no Red Sky data is available for the 2008/09 year. **Send no money now.** 12. Finalists' will be announced on April 10th 2010. Details of finalists' farms will be announced at the conference and awards (with the exception of their equity position). If you are uncomfortable with this, but would still like to receive the comprehensive report, tick the box below.

No thanks, I'd like the report but don't want to enter the competition itself



source**nz**[®]



The Dairyman

